

Using Virtual Infrastructure as a Recovery Platform for Physical Production Servers



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About PlateSpin

- Global independent software vendor, headquartered in Toronto, Canada
 - Customers and resellers in Europe, Asia Pacific, North and South America
- 2000+ satisfied customers, two lead products:
 - PlateSpin PowerConvert
 - PlateSpin PowerRecon
- Experts in solutions for virtualized data centers
- VMware Technology Alliance Partner
- Microsoft Certified Partner



ISV/Software Solutions

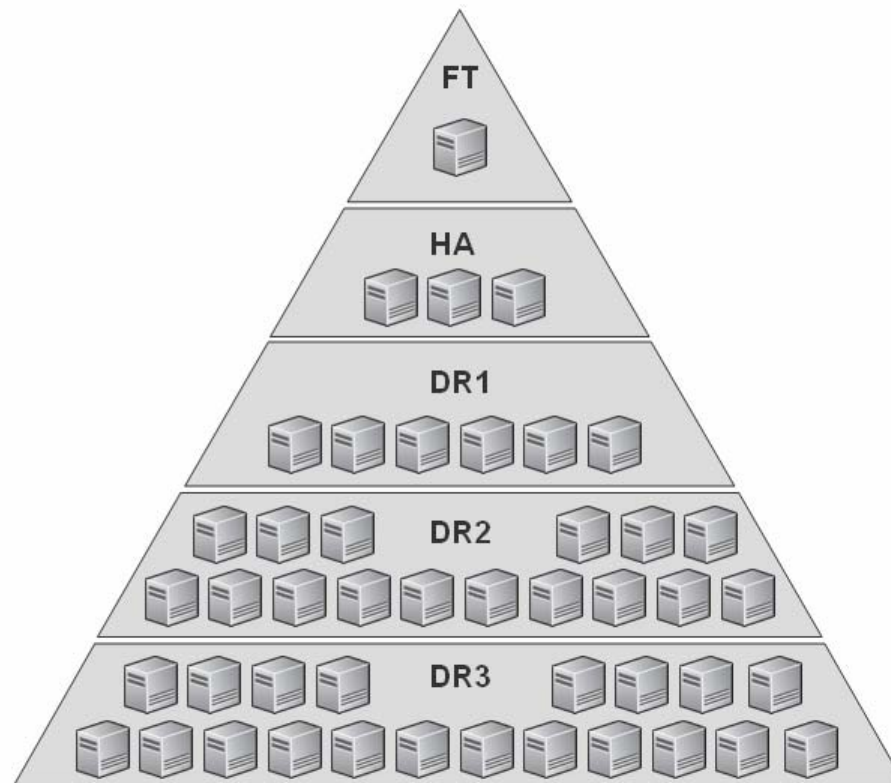


Overview

- The Availability Challenge
- The Options
- Virtualization as a Breakthrough Technology
- How it Works

Allocating Budget

BUDGET

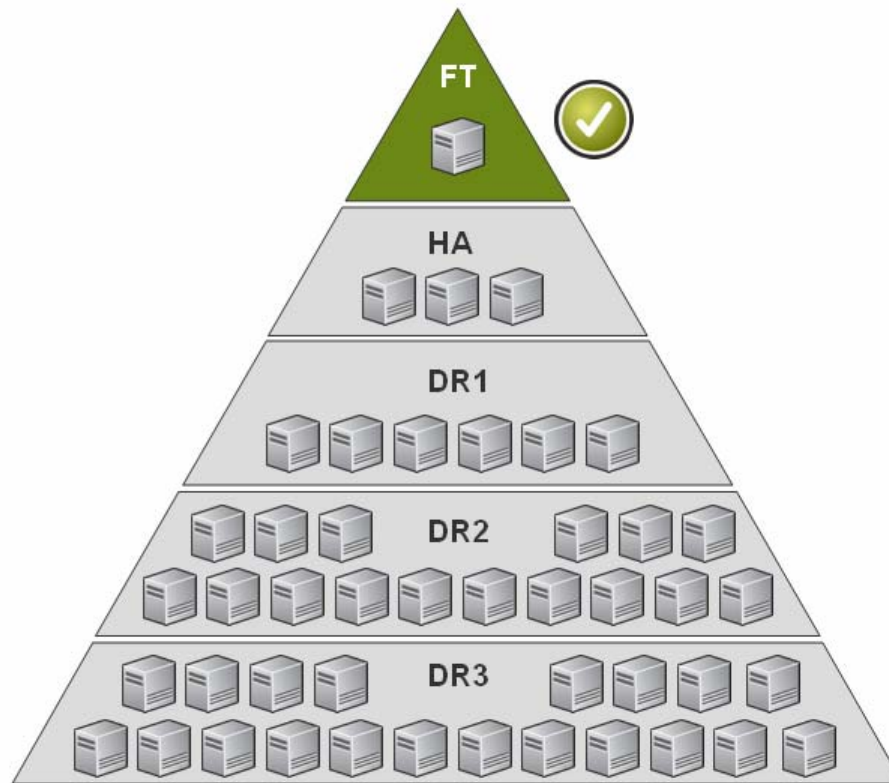


COST



RPO/RTO

Allocating Budget

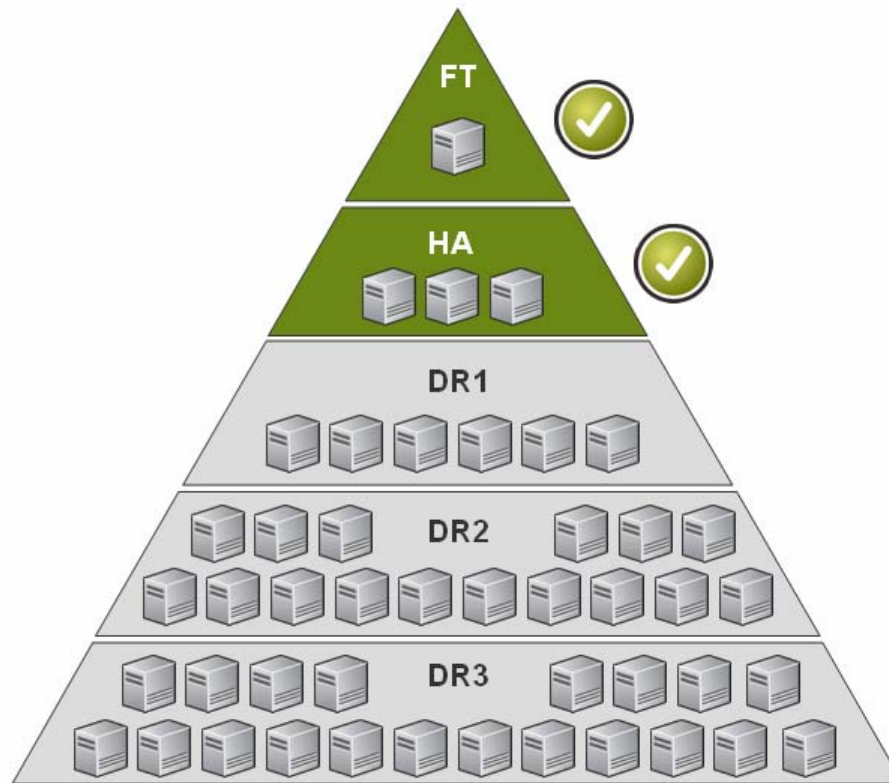


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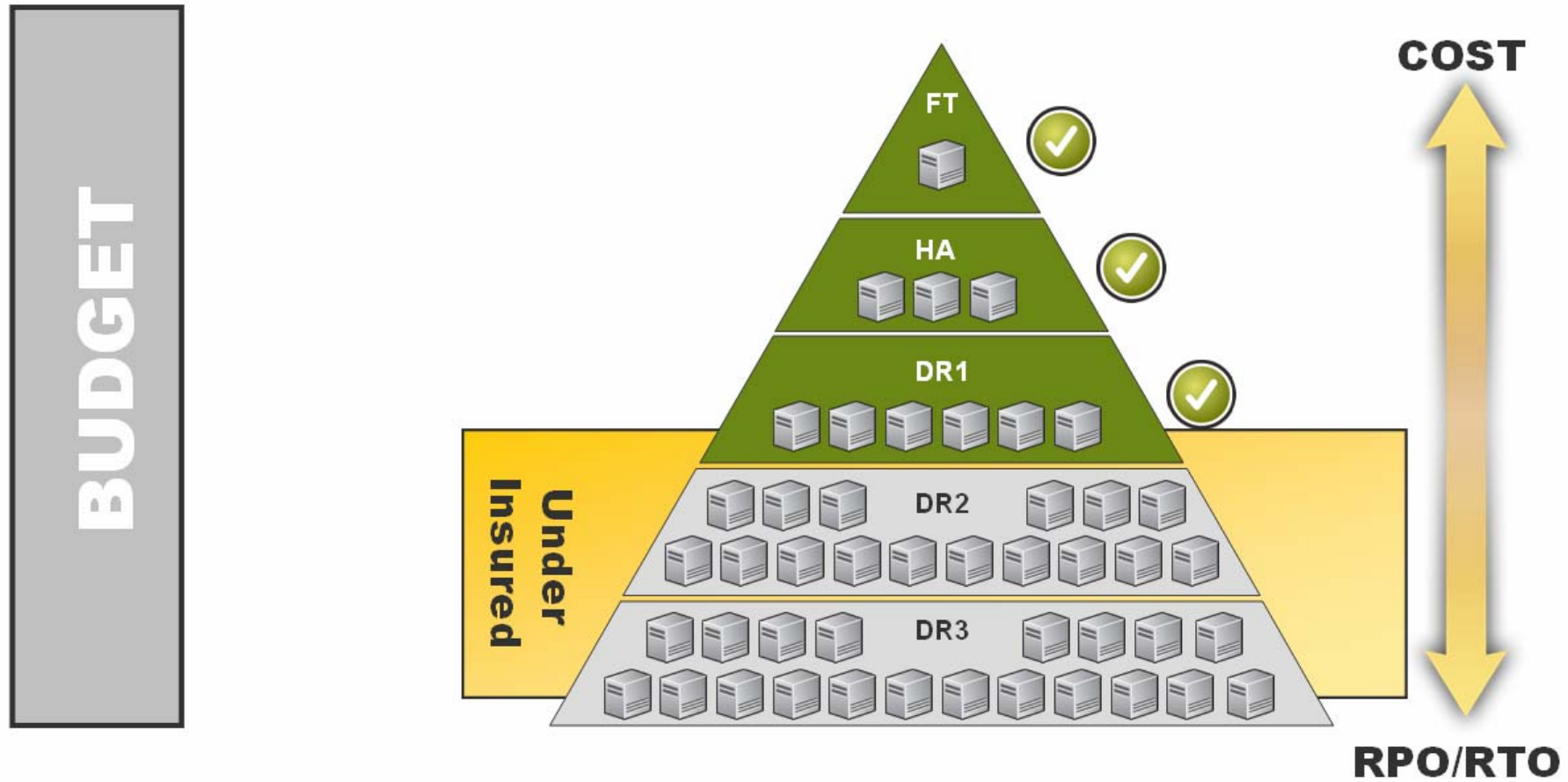


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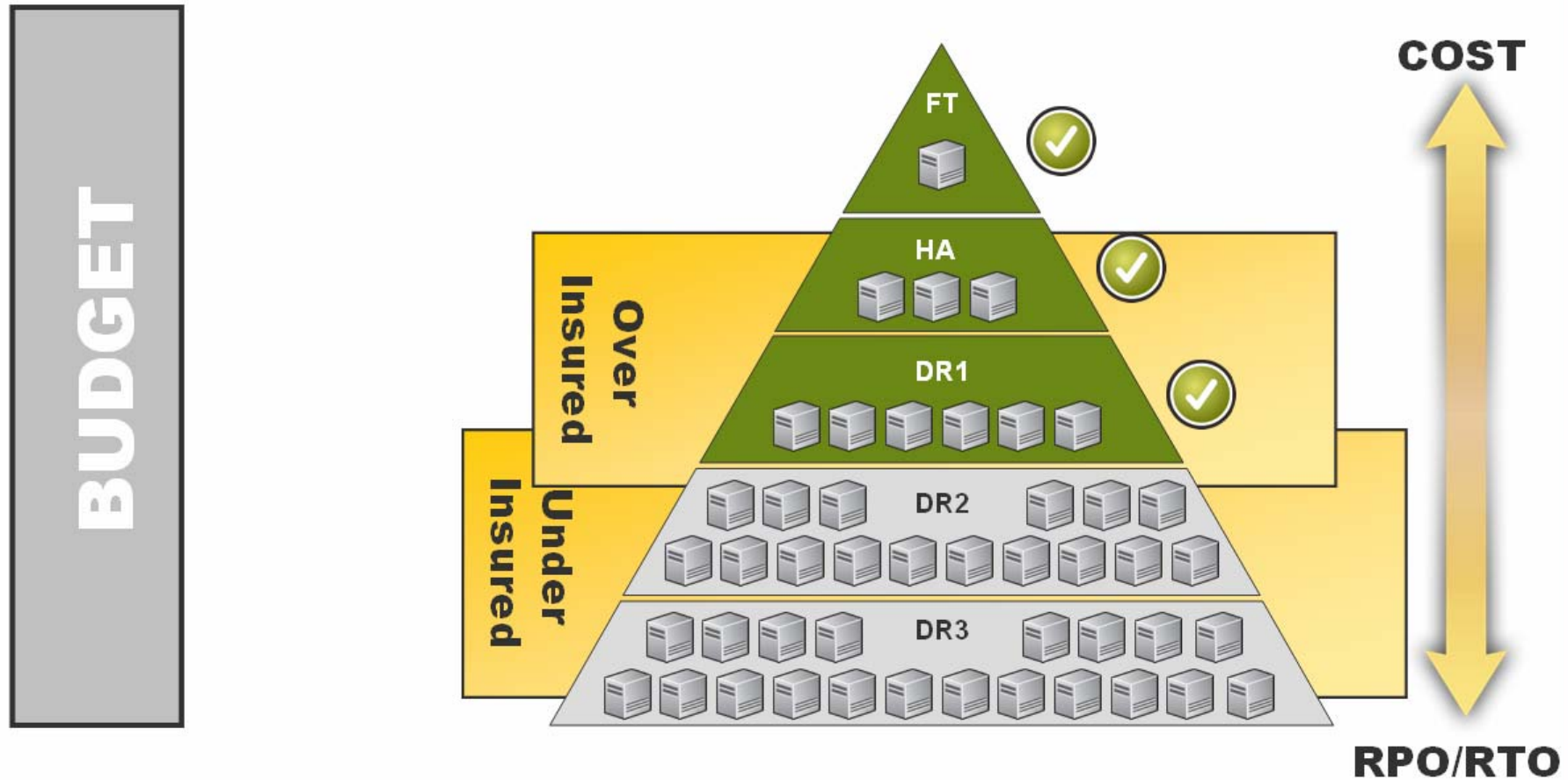


RPO/RTO

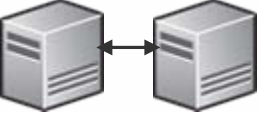



Allocating Budget



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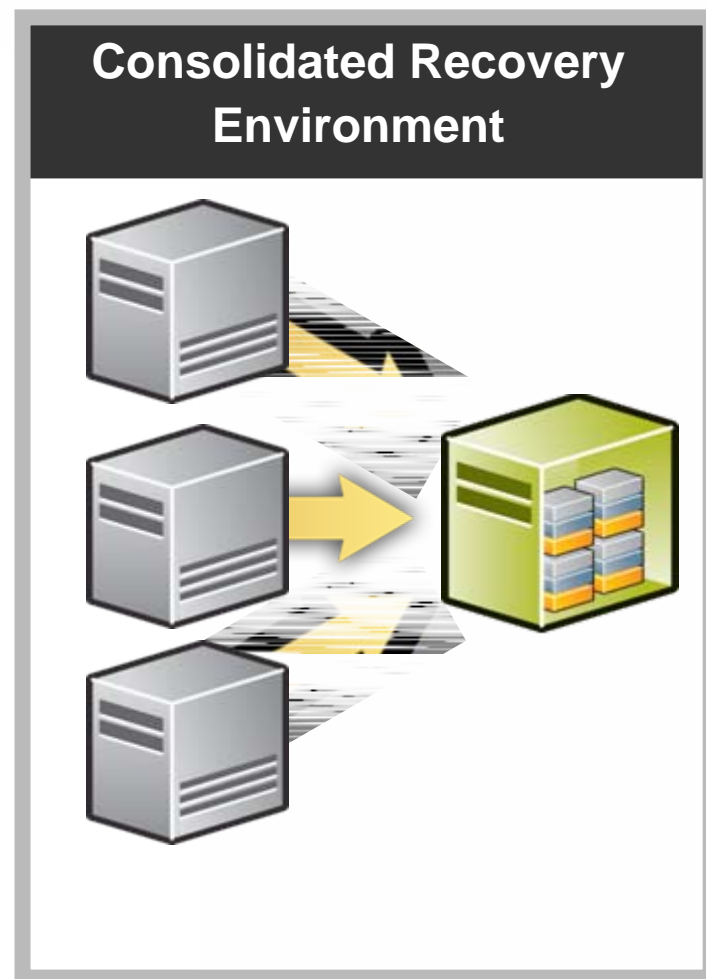


Solution Options

Solution	Notes	RPO/RTO/Cost
 <p>Server Clustering</p>	<p>Duplicate Hardware Complicated Setup</p>	<p>0 / 0 / \$\$\$\$</p>
 <p>P2V Recovery</p>	<p>Consolidated recovery Power on recovery Touch less management</p>	<p>hours / min / \$\$</p>
 <p>Disk Imaging</p>	<p>Limited Restore Flexibility Slow Staged Restore</p>	<p>24h / hours / \$\$\$</p>
 <p>Tape / Manual Rebuild</p>	<p>Difficult to Administer Slow, Prone to Errors</p>	<p>24h+ / days / \$</p>

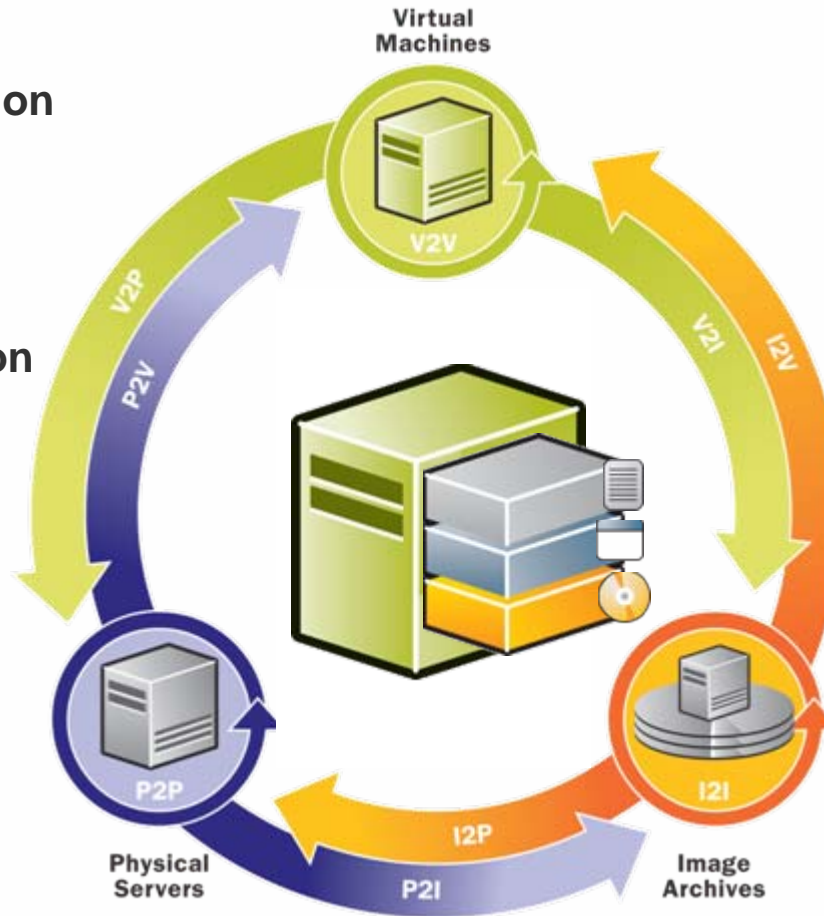
Benefits of Backing up to a VM

- Store backups in a run-able format
 - Reduce RTO
 - Uniquely speeds DR testing times
- Highly portable and encapsulated backups
 - Simplify off site transport
 - Increase restore flexibility
- Maximize restore resources
 - Manage recovery service levels
 - Over commit resources for cost savings



PlateSpin's OS Portability Technology

- Server consolidation
- Recovery
- Hardware migration
- Test lab creation
- Provisioning



Decouple workload from host infrastructure

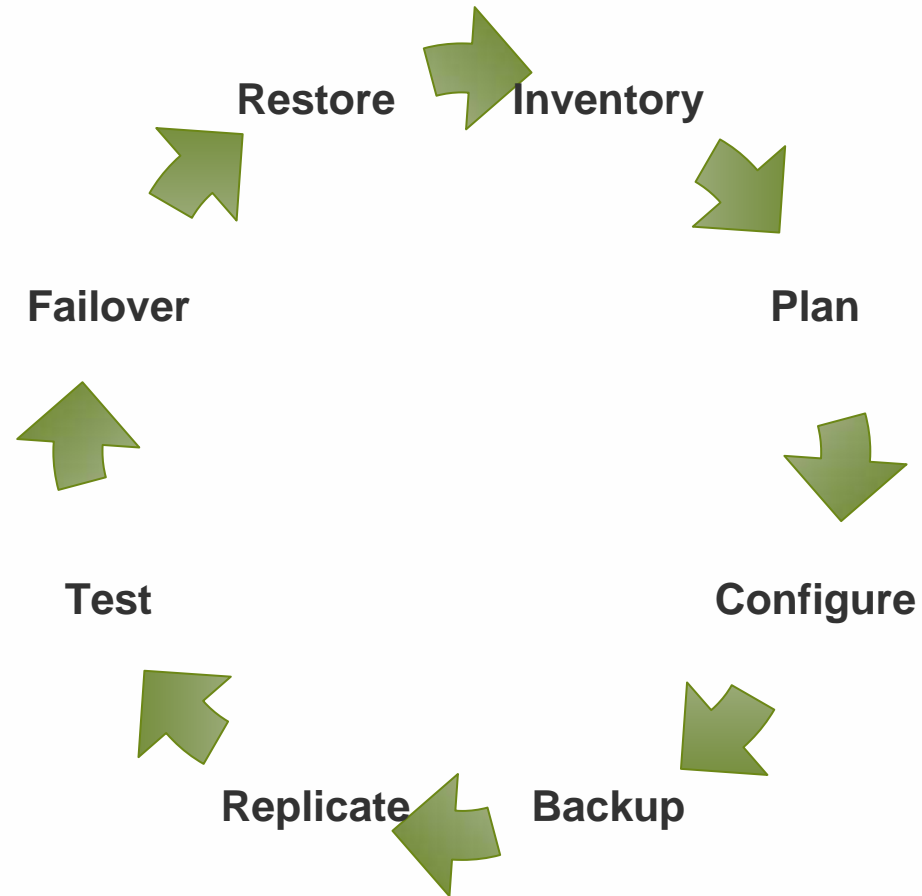
Deploy or recover workload from archives and backups

Peer-to-Peer, live and incremental workload movement

Reconfigure workloads dynamically

Connect, drag-and-drop, walk away

The Availability Life Cycle



Bridging the Physical to Virtual Divide

- A one time manual conversion is not enough
 - Resource assignment
 - Automation and Auditing
 - Repeatability
 - Fail back

- PlateSpin's OS Portability Technology enables:
 - Automatically deal with the reconfiguration of the low level OS
 - Configure OS settings
 - Alter and right size resources and networking for a viable warm standby
 - Restore back to physical servers

PowerSolution - Recovery

Inventory

Plan

Configure



PowerRecon



PowerConvert



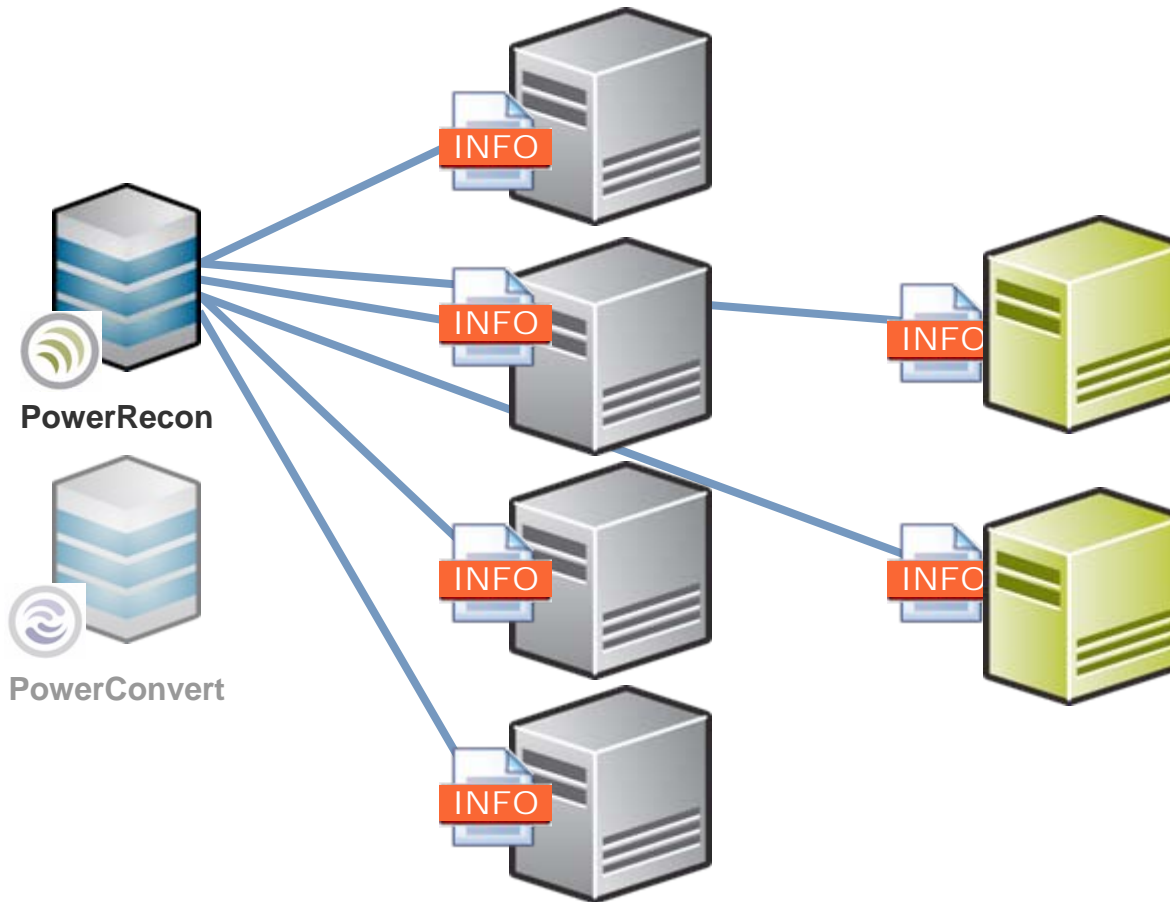
Data Center

PowerSolution - Recovery

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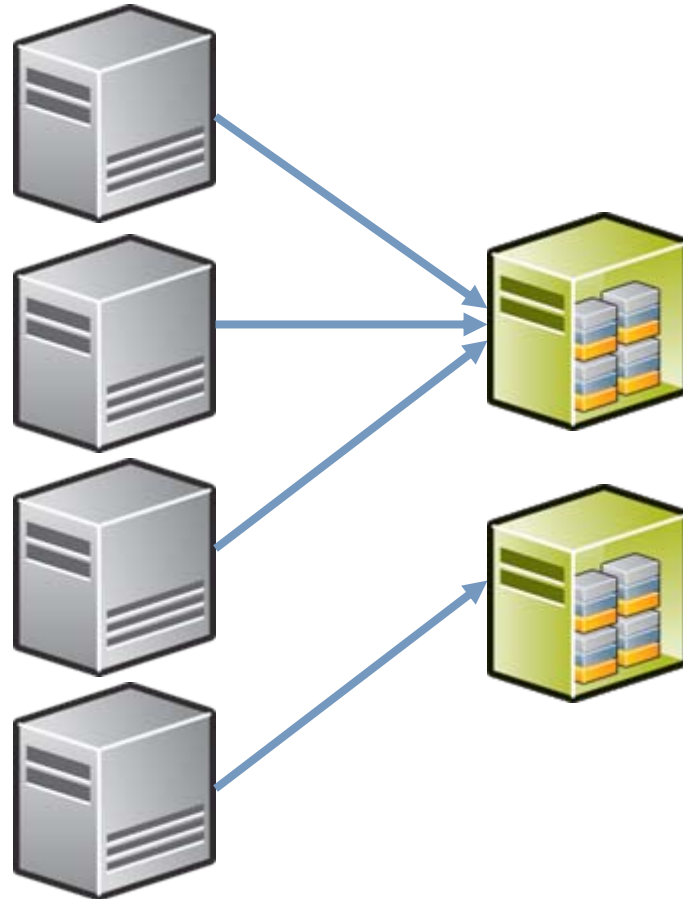
Backup

Replicate

Test

Failover

Restore



Data Center

PowerSolution - Recovery

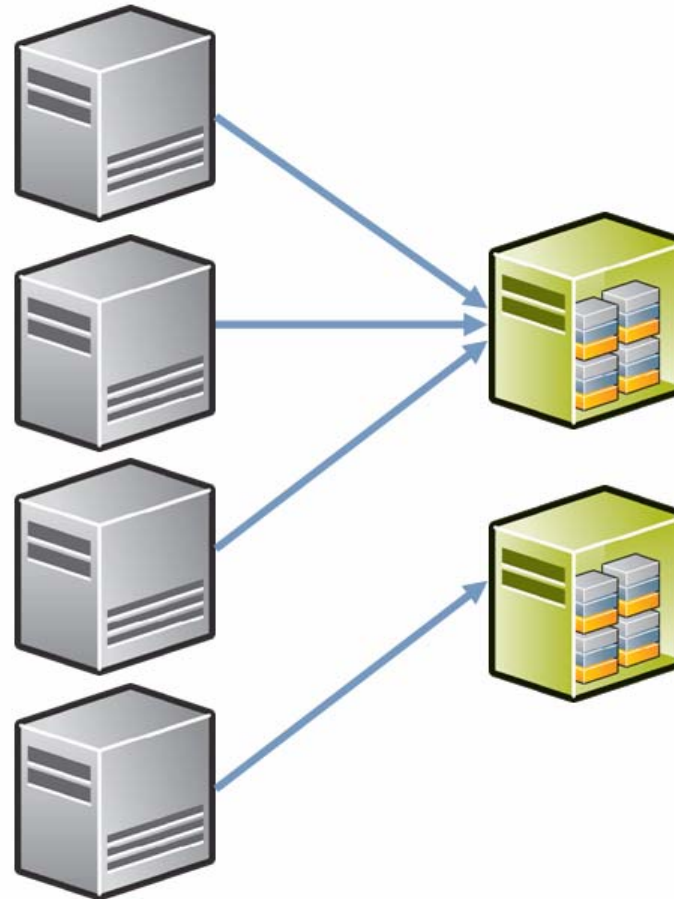
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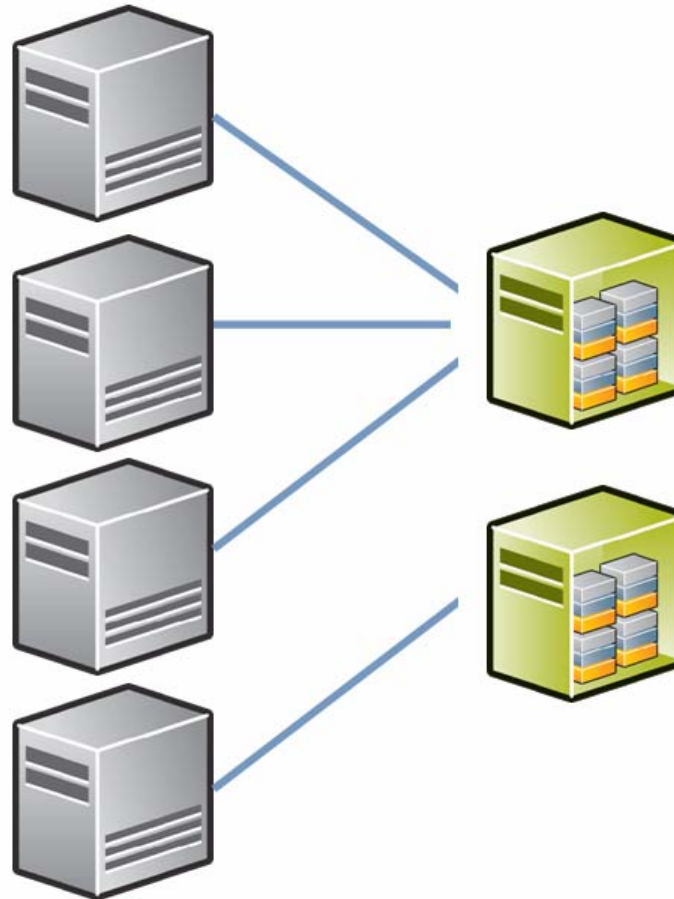
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PowerRecon



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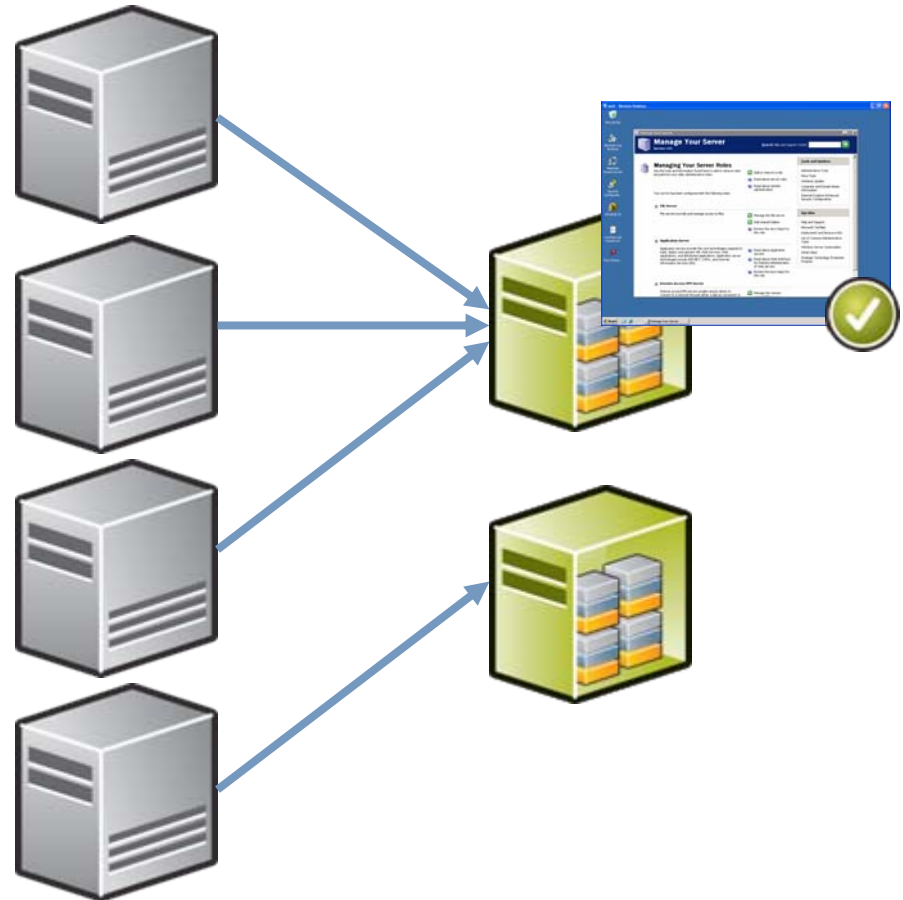
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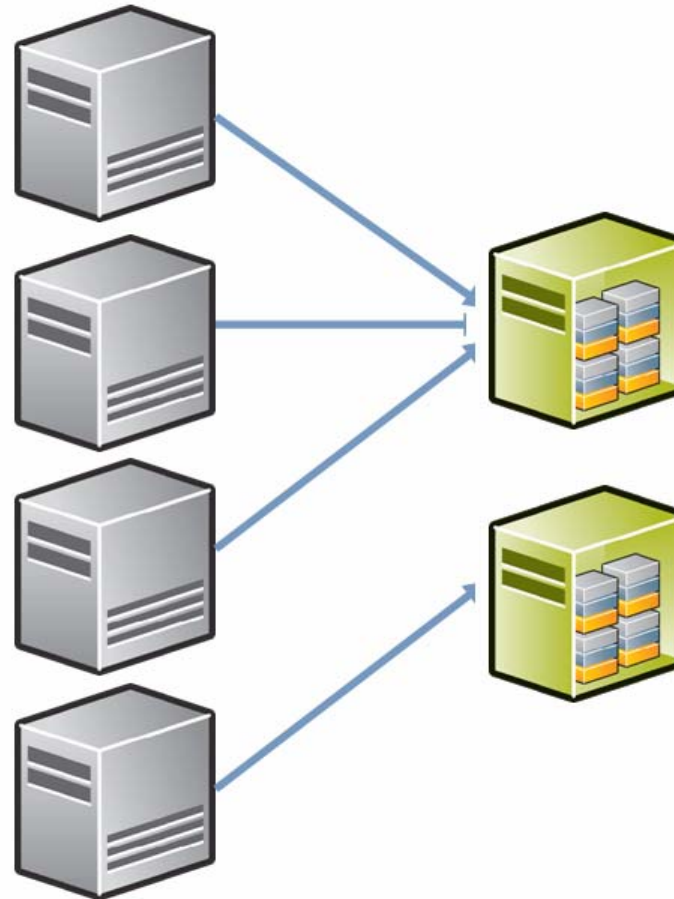
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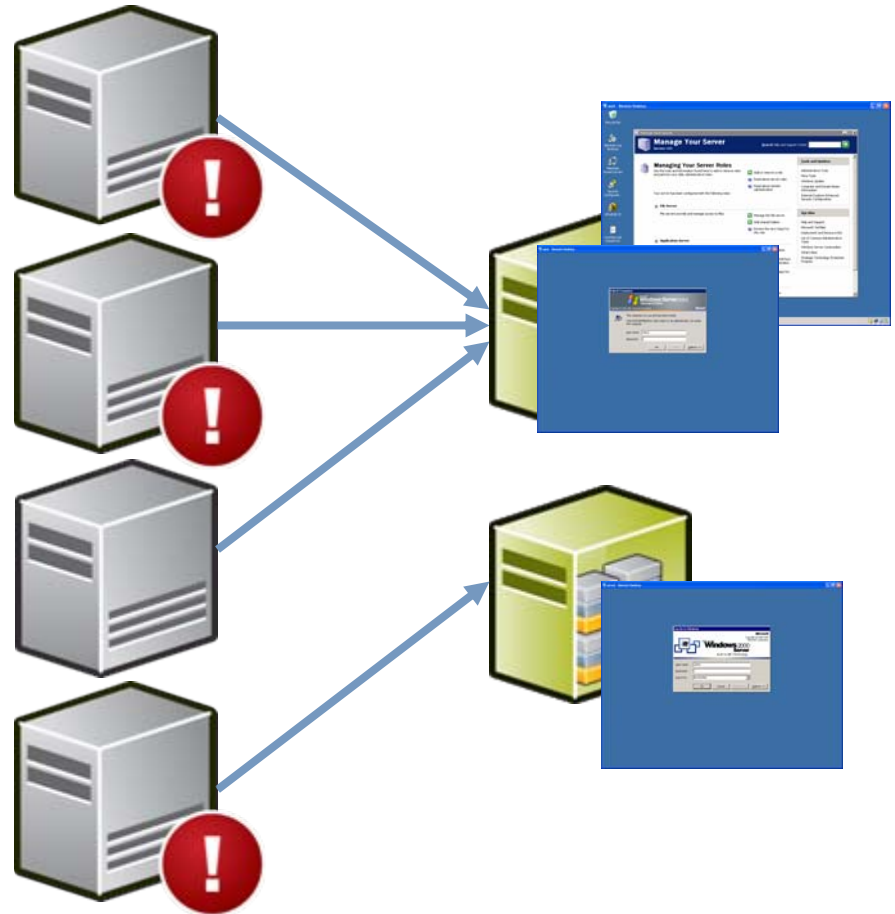
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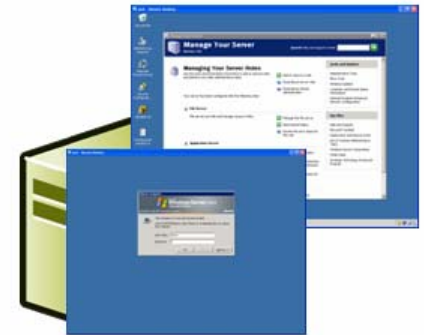
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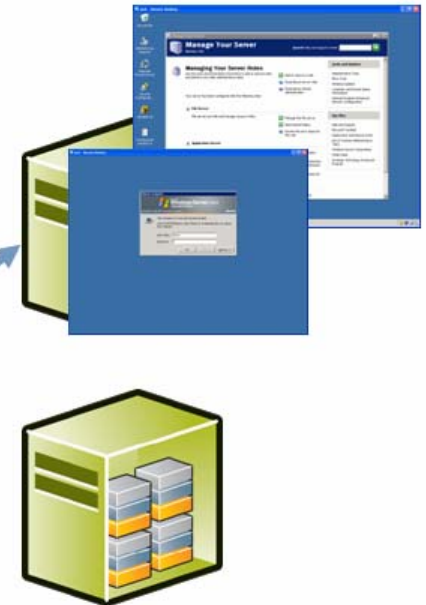
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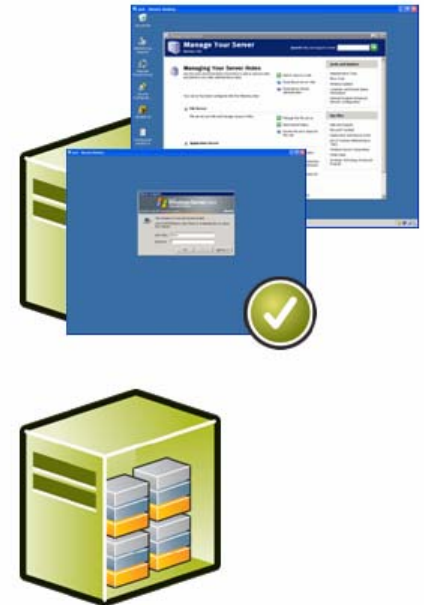
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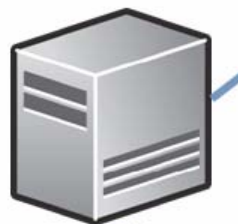
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Data Center

Off Site SAN Replication

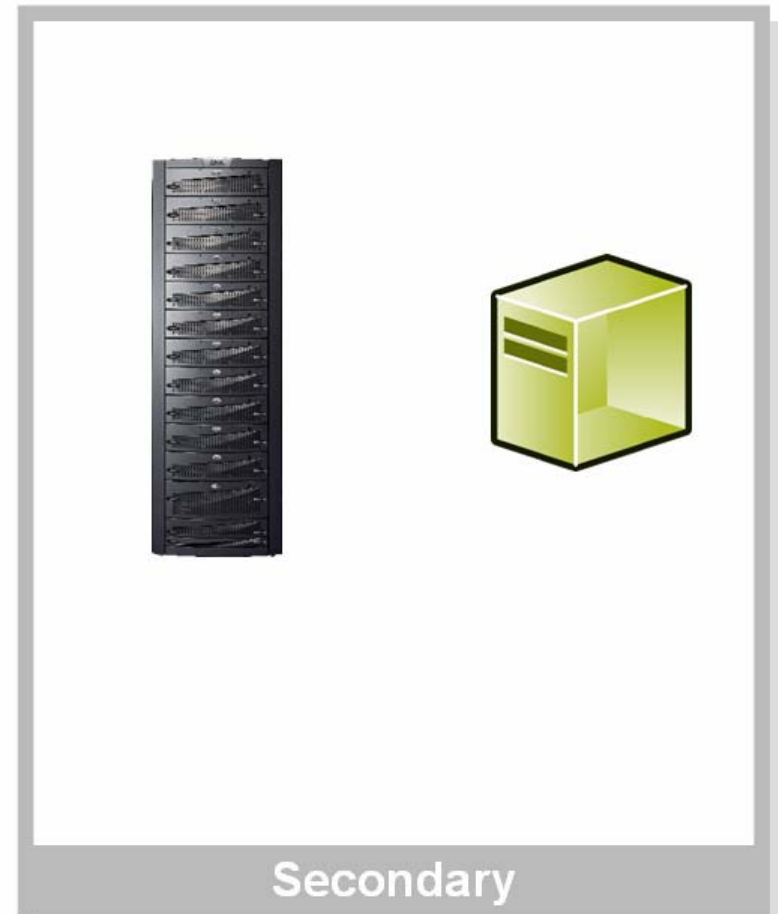
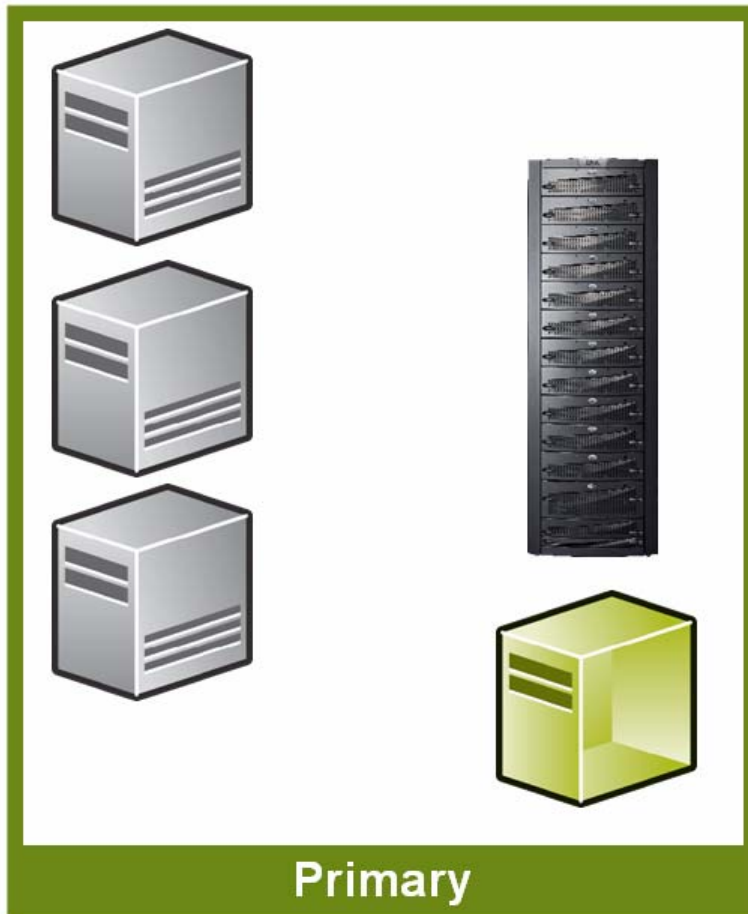
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Off Site SAN Replication

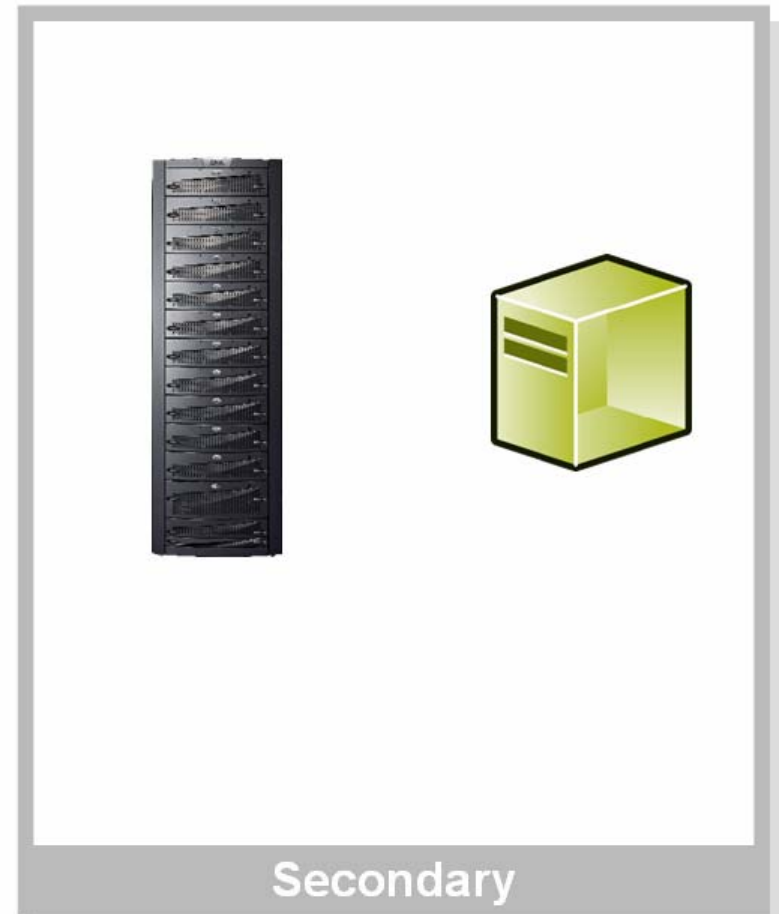
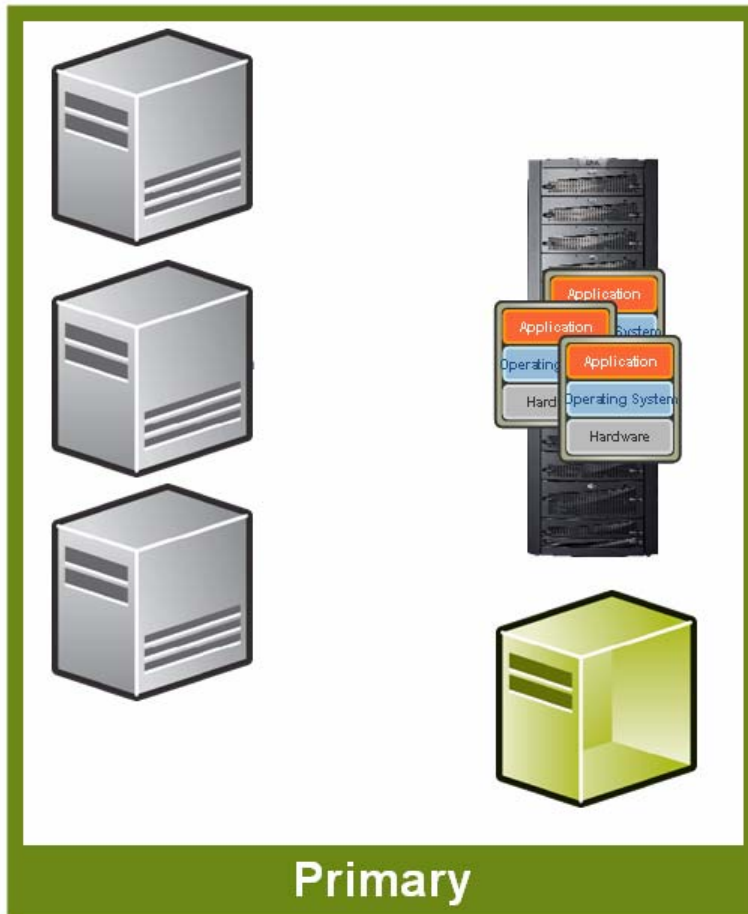
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Off Site SAN Replication

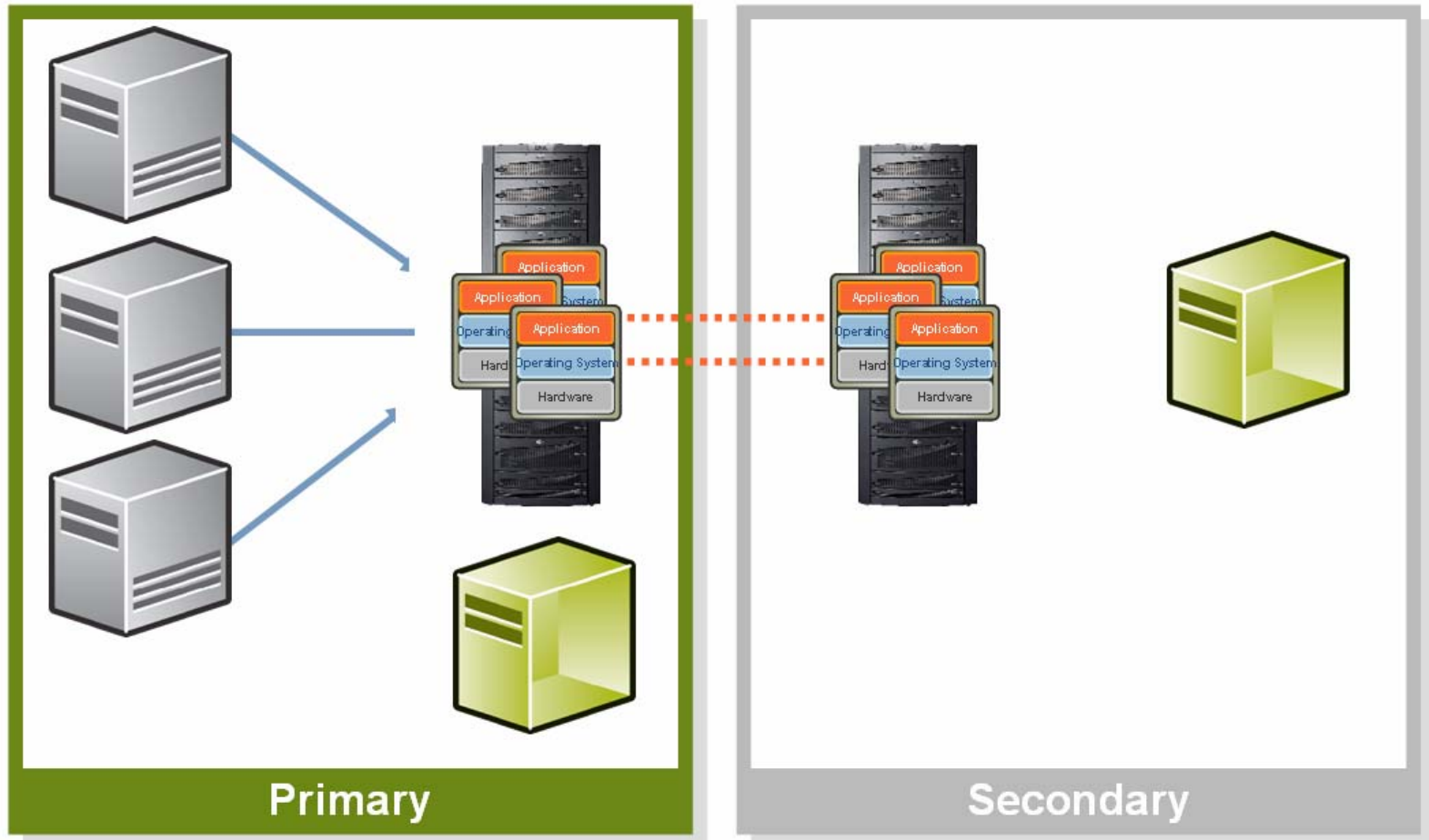
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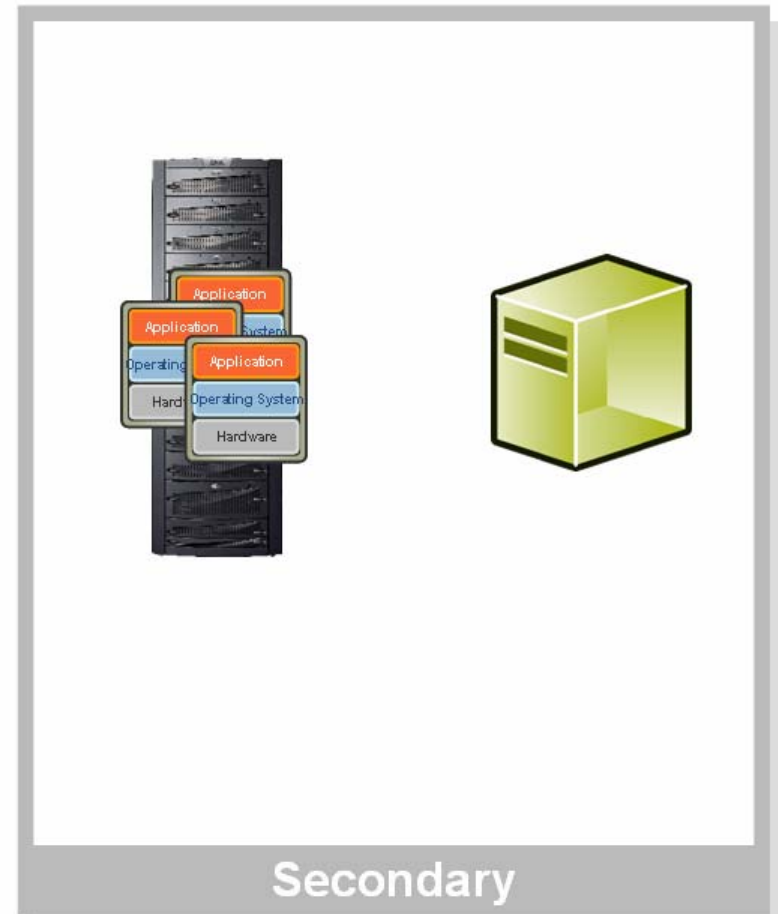
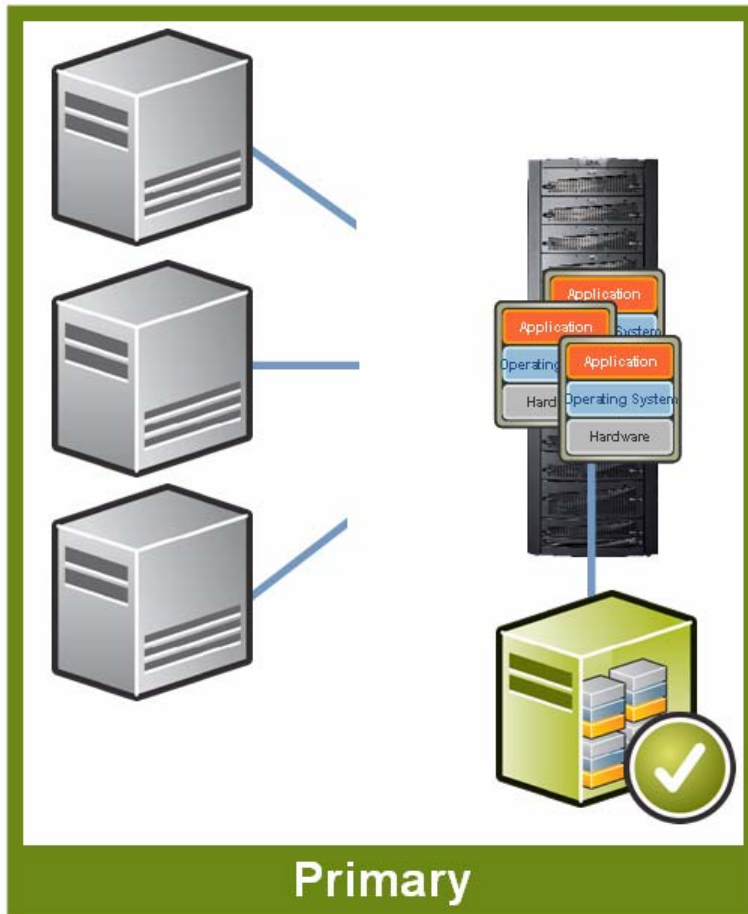
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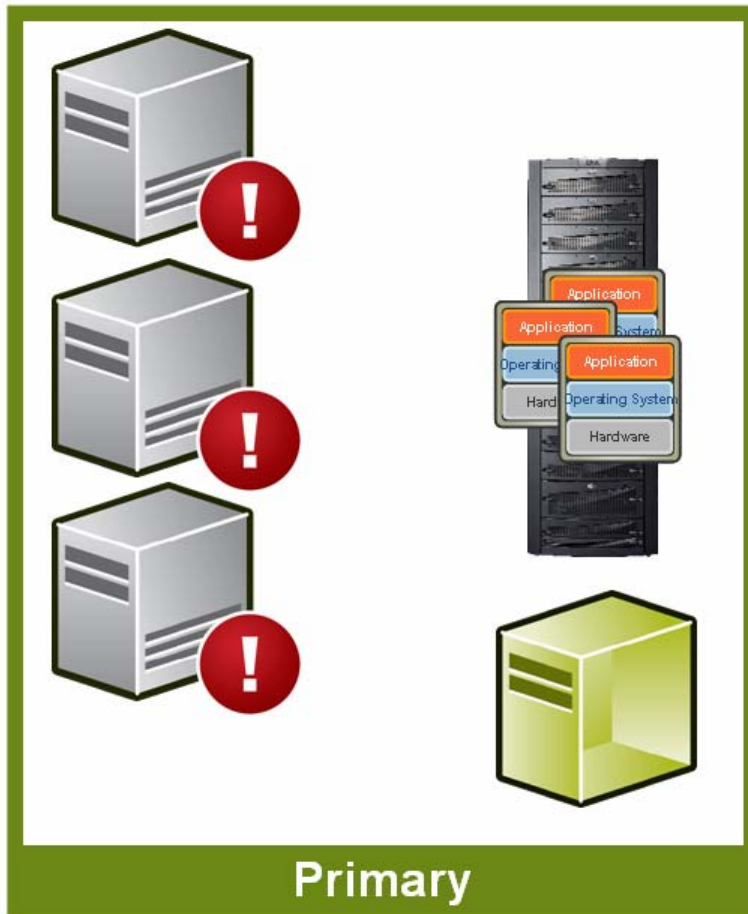
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Demo Overview

**Discovery
Servers**

**Configure
Replication Job**

**Run
Replication Job**

Test Recovery

**Run Full
Recover Job**

PlateSpin PowerConvert - Sample Environment

File View Tools Actions Help

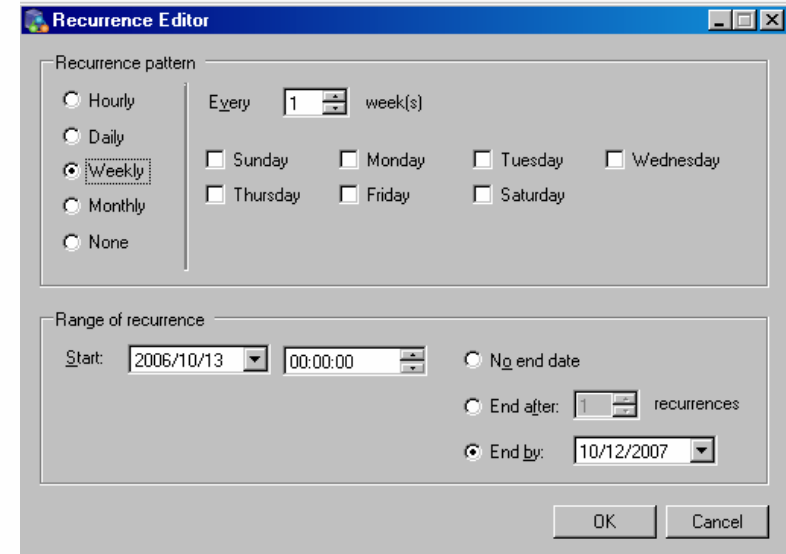
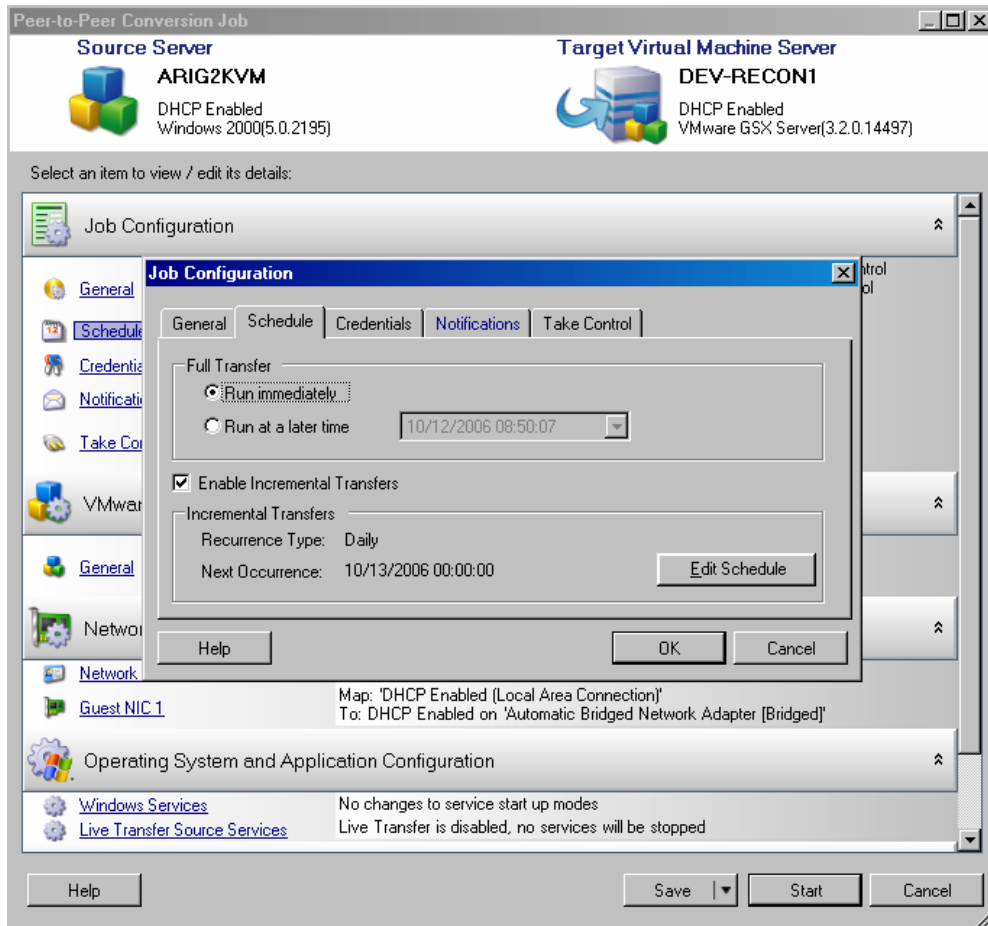
View: Servers, Jobs

Details: Servers, No selection

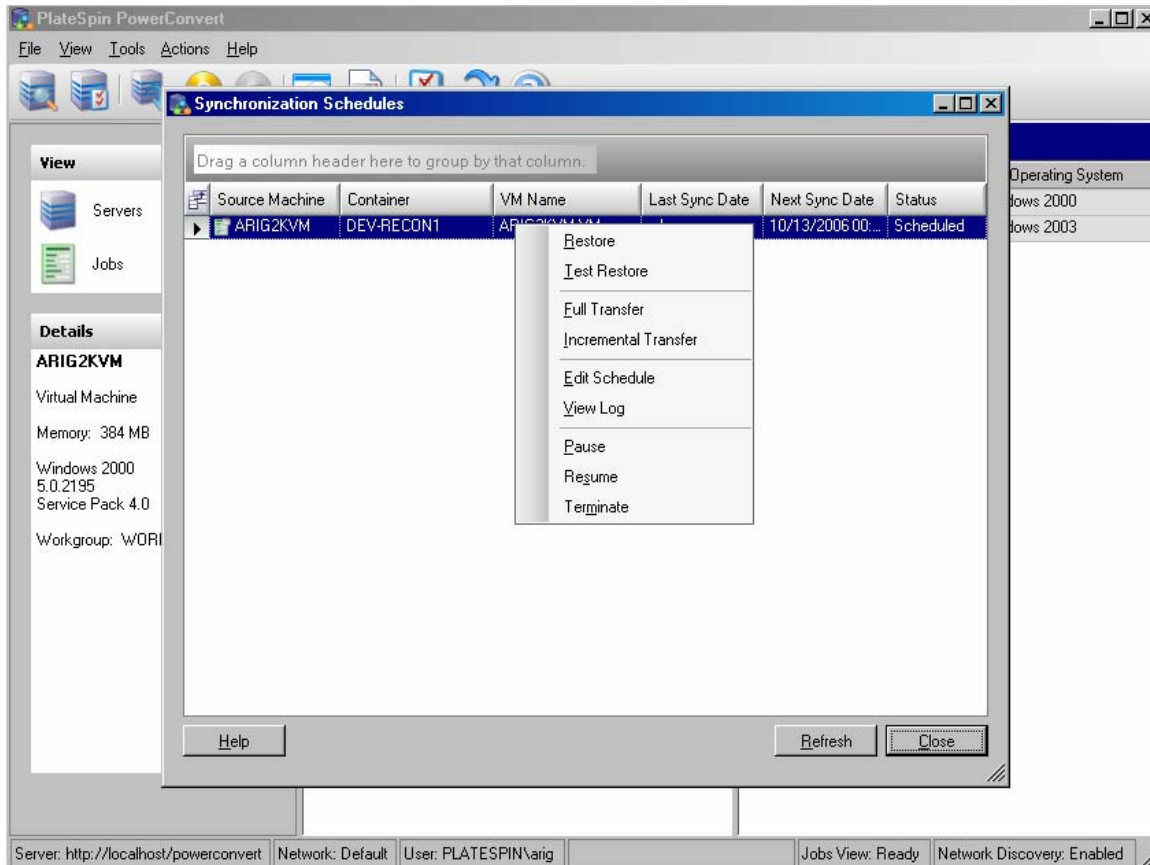
Host Name	Operating System
demo-esx253	VMware ESX Server
DEMO-W2K3	Windows 2003
demo-gsx	Windows 2003
DEMO-PC6	Windows 2003
DEMO-IMAGES	Windows 2003
DEMO-MSVS	Windows 2003
demo-redhat	Red Hat Linux
demo-suse9	SUSE Linux
DEMO-W2K	Windows 2000
demo-sqlserv	Windows 2003
demo-esx3	VMware ESX Server

Server: http://localhost/PowerConvert | Network: Sample Environment | User: PLATESPIN\johns | Jobs View: Updating(20) | Network Discovery: Enabled

Configuring a Job



Managing Synchronization Schedules



- Central management interface
- Audit history
- Manage contract and jobs
 - Pause
 - Force
 - Edit
 - Delete

The Final Word

Virtual Infrastructure

Visibility and Planning

OS Portability

- The more workload that can be made available for the right price, the more resilient your datacenter can be
- Planning and testing are essential
- Simple planning and simple testing are the key to success

Come see a live demo at the PlateSpin Booth #635

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